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RESEARCH ARTICLE

EASP WILEY

Whose promises are worth more? How social status affects trust in promises

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Correspondence

Funding information

Abstract

KEYWORDS

1 INTRODUCTION

2 EXPERIMENT 1

2.1 Participants

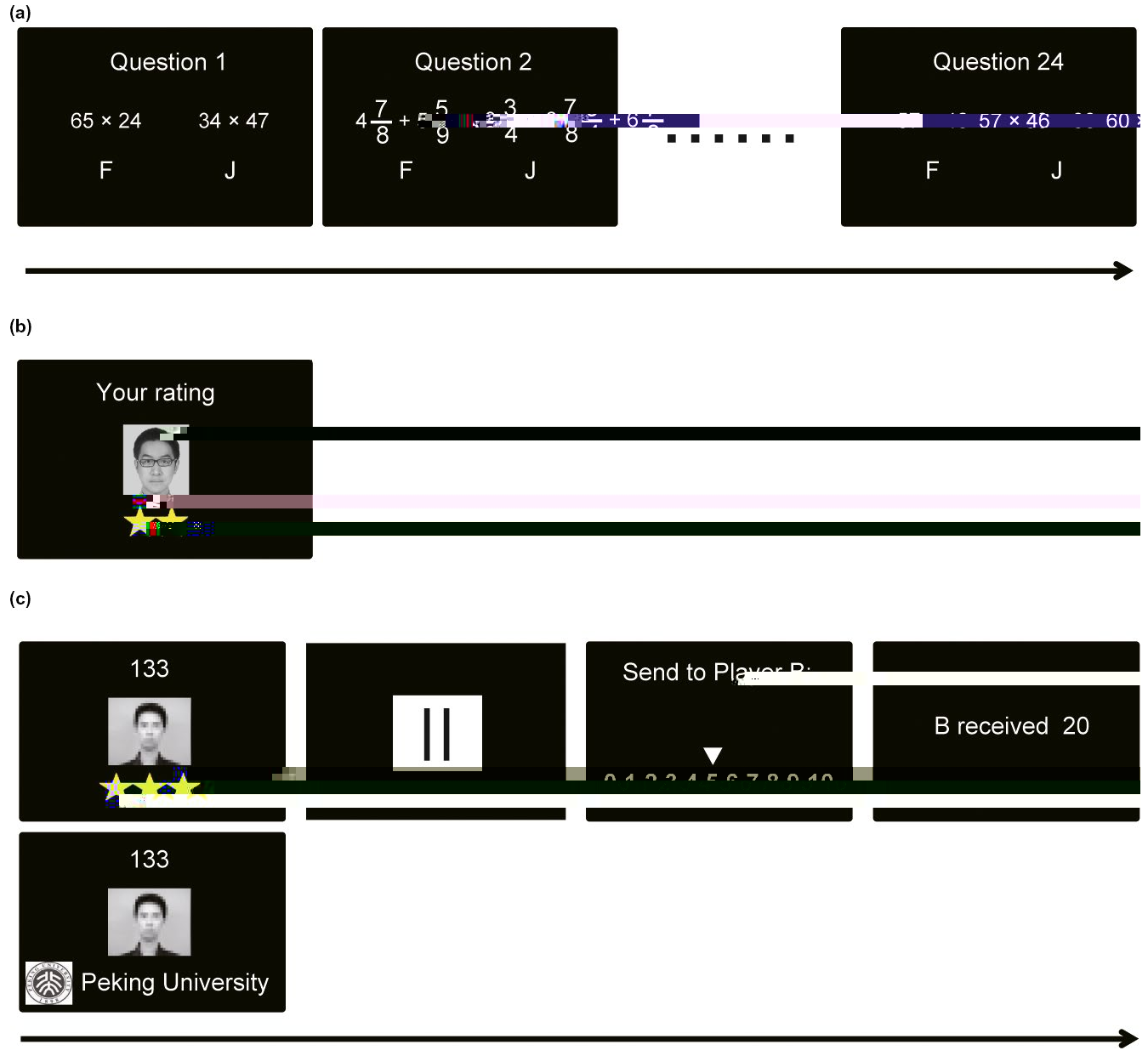
(a)
Question 1
65 × 24
34 × 47
F
J
Question 2
F
J
Question 24
57 × 46
F
J
(b)
Your rating
(c)
133
Send to Player B:
B received 20
133
Peking University

FIGURE 1

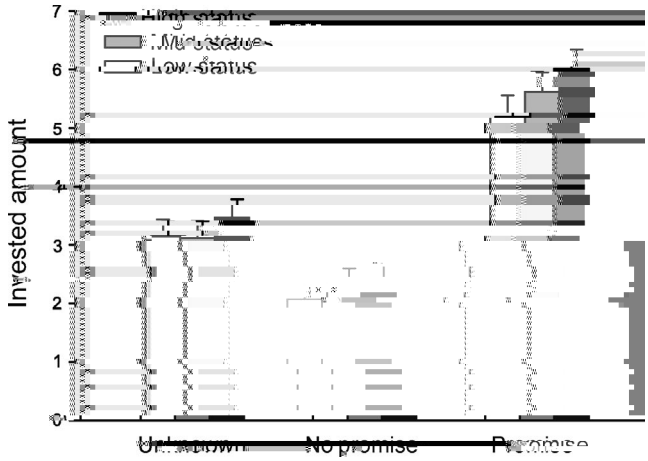

FIGURE 2

2.3 Design and procedure

$$4\frac{7}{8}+5\frac{5}{9}$$

2.4 Results

η^2_{partial}

η^2_{partial}

η^2_{partial}

η^2_{partial}

3 EXPERIMENT 2

2.5 Discussion

3.1 Participants

β

3.2 Results

η^2_{partial}

TABLE 1

Trial type	Option A		Option B	
	Own	Other	Own	Other

3.3 Discussion

4 EXPERIMENT 3

4.1 Participants

4.2 Design and procedure

4.3 Results

η^2_{partial}

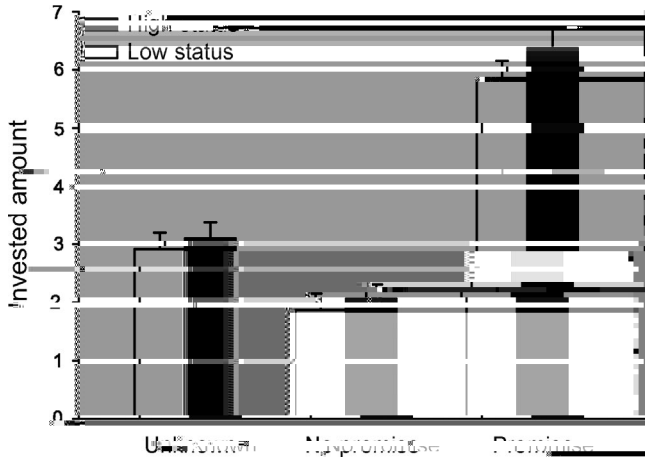

FIGURE 5

η^2_{partial}

η^2_{partial}

η^2_{partial}

η^2_{partial}

η^2_{partial}

η^2_{partial}

η^2_{partial}

4.4 Discussion

5 EXPERIMENT 4

5.1 Participants

5.2 Design and procedure

η^2_{partial}

η^2_{partial}

η^2_{partial}

η^2_{partial}

5.4 Discussion

6 GENERAL DISCUSSION

7 CONCLUSION